

CLIENT INVESTMENT PROFILE (INDIVIDUAL)

We are required to ensure but only in the event that:

- (i) you are not a person in relation to whom we have no duty to ensure suitability pursuant to section 27 of the Financial Advisers Act¹; and
- (ii) we provide you with specific and not general advice or recommendation²

that the suitability of such specific advice or recommendation has been determined based on your investment objectives, financial situation and your particular needs as formally and properly notified to us.

The completion (and where relevant, amplification) and updating of this client investment profile is the only way by which we will accept the communication of your investment objectives, financial situation and particular needs. Any other method is administratively and operationally unmanageable and not workable and will not be accepted by us.

Please also note that you will need to complete the client investment profile in full and return the same to us. Where a question is not applicable, you must expressly state this to be the case. This is because while every answer is relevant, no single answer can be or will be determinative of your investment profile. Full answers to all the questions is necessary for a proper and holistic determination of your investment profile. Where you believe that the specific questions asked and information requested may not in any particular case provide us with sufficient or appropriate information for us to know your investment objectives, financial situation and particular needs, we expect you on your own initiative to provide us with the relevant and necessary information for such determination by filling in as appropriate Part V of this Client Investment Profile.

Please take care in answering the questions asked and in providing the information requested. Please take particular care to ensure that your answers and the information provided are complete and accurate. Where the answers and/or information is ambiguous or contradict, you acknowledge and accept that the ambiguity will be resolved against you. For example, if your answers indicate differing levels of risk tolerance, you will be deemed to have communicated to us the highest of such risk tolerance as your preferred risk tolerance for us to assume in making our suitability determination.

You are also reminded that should you fail or refuse to provide us with any information or answers as requested then you will also be taken as having acknowledged (and we will be regarding and materially relying on you having acknowledged) that:

- **we cannot identify with any certainty your investment objectives, financial circumstances and particular needs**
- **you agree that any advice or recommendation provided in respect to your membership with us by any of ourselves, our duly authorized representatives or officers shall be treated at best as only general advice or recommendation**
- **any recommendation made to you does not take into account your investment objectives, financial situation and particular needs and you are aware and accept that the suitability of such advice and/or recommendation has not been determined by us.**

¹ Section 27 of the Financial Advisers Act shall not apply when making a recommendation in respect of:

1) Any investment product to an accredited investor. An accredited investor is defined as either an individual whose net personal assets exceed S\$2 million or whose income in the preceding 12 months is not less than S\$300,000; or a corporation with net assets (based on its most recent audited balance sheet) exceeding S\$10 million.

2) Any capital markets products to an expert investor. An expert investor is defined as a person whose business involves the acquisition and disposal, or the holding, of capital markets products, whether as principal or agent.

3) Any Government securities.

4) Any investment product to the public which would not be regarded by a reasonable person as a recommendation that has taken into account his specific investment objectives, financial situation or particular needs and which is accompanied by a prominent written disclaimer stating that the recommendation is intended for general circulation; the recommendation does not take into account the specific investment objectives, financial situation or particular needs of any person and advice should be sought from a financial adviser regarding suitability of the investment product, taking into account the specific investment objectives, financial situation or particular needs of any person in receipt of the recommendation, before the person makes a commitment to purchase the investment product.

² Please see our terms and conditions as to the distinction between general and specific advice and make sure you understand the distinction

Without prejudice to any of the preceding, please also specifically note that until and unless you return to us the client investment profile completed in full together with all other requested information and supporting documents that we are in no position to properly make any suitability determination and thus any recommendation made to you in the interim will not and does not take into account your investment objectives, financial situation and particular needs and you are aware and accept that the suitability of such advice and/or recommendation has not been determined by us.

Risks Associated with Investing

There are various risks associated with all investments. These include, but are not limited to: inflation, volatility and market risk, specific risk, foreign exchange risk and legislative risk.

Inflation Risk

The real purchasing power of your money may not keep pace with inflation. Inflation is an important consideration for all investors. If the after tax return on your investments is less than the rate of inflation, then the buying power of your money will decline with the passing of time.

Volatility and Market Risk

Movements in the market mean that the price and therefore effective value of your investment can go down as well as up, sometimes suddenly (volatility). Different types of investments experience different levels of volatility. Volatility becomes a problem if you do not have the timeframe to withstand the rough patches when the price of your investment has gone down and has not moved back up.

Specific Risk

Specific risk refers to those risks related to a specific investment. For example, a fall in the profit performance of a company may impact adversely on its share price. This in turn, is likely to affect the value of its securities.

Foreign Exchange Risk

Foreign exchange risk refers to the probability of a loss in your investment capital occurring from an adverse movement in foreign exchange rates. For example, if you invested in shares listed on an exchange in the USA, a decline in the value of the US dollar relative to the Singapore dollar would mean a loss in value of your investment capital if you intend to convert the money invested back into Singapore currency.

Legislative or Legal Risk

Your investment strategy could be affected by changes in the current laws and regulations. For example, if you invested previously in Malaysian shares through CLOB, the imposition of Malaysian exchange controls would have adversely affected your investment.

Other Risk

Your investment may also be exposed to such other risk that we may highlight during the project briefings.

IMPORTANT: I agree with the proposed Risk Profile and confirm that I will assess any advice or recommendation(s) by Hidden Champions Capital Management Pte Ltd for myself. I decided to take his/her advice as I consider that it is suitable for me and meets my objective(s). However, if I do not agree with the proposed Risk Profile, I confirm that I will assess all advice or recommendation(s) by Hidden Champions Capital Management Pte Ltd for myself. Under all circumstances, I shall make my own investment decision(s) as I acknowledge that Hidden Champions Capital Management Pte Ltd will not make investment decision(s) for me. Personal data is collected for the following purposes: a. providing a service and /or a product to you; and b. legal compliance on our part under applicable laws. We may process and disclose personal data with 8I Holdings Limited and their affiliate companies.

1. PERSONAL PARTICULARS

Name (As in NRIC/Passport)		Gender	
NRIC/Passport No.		Date of birth (DD/MM/YY)	
Marital Status	Single / Married / Divorced	Citizenship	
Address	Postal Code:		
Telephone (Mobile)		(H)	
Email			

2. FINANCIAL STATUS

Are you an accredited investor? [required]

The Monetary Authority of Singapore (MAS) defines an accredited investor as 'an individual whose net personal assets exceed in value the minimum amount of \$2 million (or its equivalent in a foreign currency) OR whose income in the preceding 12 months is not less than \$300,000 (or its equivalent in a foreign currency) OR such other amount as the Authority may prescribe in place of the first amount'.

<input type="checkbox"/> Yes	<input type="checkbox"/> No
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3. INVESTMENT EXPERIENCE

How long have you been trading in the stock market?

<input type="checkbox"/> < 1 year	<input type="checkbox"/> 1 – 3 years	<input type="checkbox"/> > 3 years
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I have invested / participated in the following (please tick where appropriate)

<input type="checkbox"/> Shares	<input type="checkbox"/> Real Estate
<input type="checkbox"/> Bonds	<input type="checkbox"/> Applied for IPO shares
<input type="checkbox"/> Unit Trusts	<input type="checkbox"/> Others (Foreign Exchange, Futures, Options, etc.)

How often do you trade in securities?

<input type="checkbox"/> Infrequent (1 or less transactions per year)	<input type="checkbox"/> Moderate (2 to 12 transactions a year)	<input type="checkbox"/> Frequent (> 12 transactions a year)
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4. INVESTMENT OBJECTIVES & RISK PROFILE

Which of the following best describes your investment objective and risk profile?

<p><input type="checkbox"/> Conservative Investor</p> <p>To achieve returns of up to 2% above bank deposit rates.</p> <p>Prefer lower than average risk and fluctuation in value.</p> <p>Prefer a secure income stream and will not accept any form of volatility and risk of loss.</p>	<p><input type="checkbox"/> Moderate Investor</p> <p>To achieve returns of 3-10% above bank deposit rates.</p> <p>Willing to accept occasional periods of high volatility, fluctuation in portfolio value and risk of loss.</p> <p>Able to accept that investment returns will vary substantially from year to year and that there is a high chance of capital loss in any one year.</p>	<p><input type="checkbox"/> Aggressive Investor</p> <p>To achieve returns of more than 10% above bank deposit rates.</p> <p>Willing to correspondingly tolerate a significantly higher degree of volatility, fluctuation in portfolio value and risk of loss.</p> <p>Appreciates that there is a high chance of capital loss in individual transactions. Willing to take substantial risks.</p>
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Given your tolerance for risk and understanding that investments fluctuate in portfolio value, which of the following statements would best describe your reaction if the value of your portfolio were to decline by 5% to 10% over a year?

<p><input type="checkbox"/> Extremely Concerned</p> <p>I cannot accept any temporary loss of my portfolio.</p> <p>I may liquidate my portfolio within the next 1-2 years due to personal financial commitments.</p>	<p><input type="checkbox"/> Concerned</p> <p>I recognize short term losses are normal investment risk.</p> <p>I will generally tolerate at least up to two quarters (6 months) of negative returns to wait for a market rebound but will provide liquidation orders to limit or cut my losses.</p>
<p><input type="checkbox"/> Slightly Concerned</p> <p>I recognize short term losses are normal investment risk and can tolerate even the significant loss and fluctuations of my investment portfolio.</p> <p>I invest for the mid-term with time (2 years or more) and personal resources set aside to stay invested and ride out any market crash.</p> <p>While I normally hold positions for more than two straight quarters of losses, I am unlikely to allow the entire loss of my investment and will provide liquidation orders to limit or cut my losses as I deem fit.</p>	<p><input type="checkbox"/> Not Concerned</p> <p>I am primarily interested in achieving my long-term investment goals and recognize that short term losses are a normal investment risk.</p> <p>In any event, I am able and willing to tolerate the loss and fluctuations of my entire investment against my expectation.</p> <p>I am investing for the long term with ample time (5 years or more) and personal resources set aside to stay invested and ride out a market crash.</p> <p>I will provide liquidation orders for any investment I no longer have faith in as I deem appropriate.</p>

Note: While the information on your risk tolerance is relevant and necessary to assist us in making suitability assessments in relation to you, providing the information (and any other information in this questionnaire) will not of itself have any effect of limiting your potential losses.

5. INDICATION OF INTEREST

I intend to invest:

<input type="checkbox"/> USD \$100,000 – USD \$500,000
<input type="checkbox"/> USD \$500,000 – USD \$1,000,000
<input type="checkbox"/> USD \$1,000,000 – USD \$5,000,000
<input type="checkbox"/> USD \$5,000,000 – USD \$20,000,000
<input type="checkbox"/> USD \$20,000,000 and above

My source of funds for the investment is from:

<input type="checkbox"/> Income from employment	<input type="checkbox"/> Sale of asset or/and property
<input type="checkbox"/> Income from investments	<input type="checkbox"/> Inheritance
<input type="checkbox"/> Savings	<input type="checkbox"/> Others: _____ (Please Indicate)

Employment History (Mandatory)

MAS requires that financial institutions operating in Singapore conducts KYC (Know-Your-Client) as part of its AML (Anti-Money Laundering) & CTF (Countering the Financing of Terrorism).

Employment Status	Employed / Unemployed / Retired			
	Name of Employer	Job Title	From Year to Year	
	Name of Employer	Job Title	From Year to Year	
	Name of Employer	Job Title	From Year to Year	

Property Asset Portfolio (Other than residence)

Type of Property	Address

Are you an affiliate of 8VIC Global Pte Ltd (previously 8I Education (S) Pte Ltd) and its programs?

<input type="checkbox"/> Yes: _____ (Please indicate program)	<input type="checkbox"/> No
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Declaration

I confirm that the information furnished above is materially correct and may be relied upon by you and all your representatives. If I fail to answer all of the questions above or to provide you with all the information requested by you above or by way of supplementary questions and requests by you, you and each of your representatives and officers are relieved of your respective obligation to consider such information in its determination of the suitability of any advice or recommendation for me and that I acknowledge that any advice or recommendation provided in respect to my account with you by any of you, your duly authorized representatives or officers shall be treated as at best only as general advice or recommendation and I acknowledge and agree that such advice does not take into account and may not be suitable for my investment objectives, financial situation and particular needs.

I also agree to notify Hidden Champions Capital Management Pte Ltd of any material change in my personal situation and/or investment profile. I acknowledge and understand that any statements of financial goals or objectives by me does not make or imply any undertaking, agreement or guarantee by you as to the attainment or the feasibility of attainment of such goals or objectives.

Full Name

Date

Signature